

LEADERSHIP IN LEGAL SEARCH



S|S|Q

WHY CHOOSE SSQ CHINA?

COLLABORATIVE EXPERTISE

When you work with an SSQ China legal search professional, you are gaining access to the expertise of the whole team. We are the largest legal search team in China with 10 legal recruiters in Beijing and Shanghai. We work together combining our insight and knowledge, cementing ourselves as a highly skilled and unrivalled team in the China market.

LEADING SPECIALISTS

Every professional in our China team is different. We hire and extensively train our team. These individuals focus on highly specialised areas such as law firm mergers and alliances, partner and team moves, law firm associate hires and in-house legal recruitment. Our individual expertise provides clients with the most bespoke and tailored advice.

PROFESSIONALISM

We commit to the highest standards of confidentiality. We pride ourselves on being diligent and responsive and ensure all our team follow these strict standards when dealing with clients and candidates, whatever the level of seniority.

INTERNATIONALLY LOCAL

On the ground in our Beijing and Shanghai offices we have the largest legal search team in China, who work seamlessly with our other 11 offices and over 90 legal search professionals across the globe. Our local and international market knowledge and network of relationships can help you navigate the legal talent market.





OUR CAPABILITY

Our **PRIVATE PRACTICE** team is a leader in the legal search sector internationally. Our consultants are expert in law firm mergers and alliances, partner and teams moves, law firm associates hires and in-house legal recruitment at all levels. Our expertise and track record are outstanding and our team has been responsible for some of the most high profile moves in the market. Together with our long standing global relationships with magic circle, white shoe and top international law firms, as well as leading corporates and financial institutions in Asia, the UK, Continental Europe, the Middle East and North America, our connections are unrivalled.

Our **IN-HOUSE** team regularly places in-house counsel at all levels of seniority and skill sets from Heads of Legal and General Counsel to Compliance Directors and Company Secretaries. Our clients include a broad range of companies, banks and financial institutions as well as large, well-known life science, TMT, FMCG brands and other household names.

HOW WE WORK

Across our international network of offices we are renowned for the innovative and bespoke service we offer our clients. We manage each campaign independently and approach each search in the most appropriate way. It is this ability to be flexible which sets us apart.

CONTINGENT SEARCH

We have one of the most extensive candidate databases in the legal recruitment market and it is continually growing. High quality candidates are continuously generated by both our private practice and in-house teams through headhunting, referrals and advertising. Through our extensive database and experienced consultants' personal network, we are able to identify, quickly and accurately, candidates within the relevant locations who have the appropriate skill sets for particular roles.

RETAINED EXECUTIVE SEARCH

We provide executive search as an alternative to or alongside the contingent search. We have a very strong research team, which enables us to map and approach individuals globally at relevant law firms, financial institutions and companies on behalf of our clients. Using executive search ensures that the entire market has been covered on your behalf.

MEET OUR TEAM

PRIVATE PRACTICE



SHAWN CHEN
DIRECTOR

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Shawn Chen leads the China business in two offices, Beijing and Shanghai and focuses on placing partners and teams within private practice. Shawn has extensive experience of advising clients on headline partner moves, launching new offices in China, setting up new practice groups, and expanding or restructuring their existing China teams.



BETTY CHEN
MANAGER

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Betty obtained her LL.B from one of top law schools in China. She began her legal recruitment career in 2007, specialising in recruiting senior legal talent for international and domestic law firms.



LEVANA HUANG
MANAGER

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A qualified PRC lawyer, Levana practised law at leading domestic firms prior to joining SSQ. She works closely with international law firms in assistance with strategizing talent acquisition and specific recruitment needs.



NICOLE XU
ASSOCIATE

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Nicole joined SSQ's private practice team in China to focus on recruiting associates at all levels of seniority for the leading UK, US, international and PRC law firms across China. She also provides professional legal recruitment services for MNCs and big financial institutions.

IN-HOUSE



FRANK YUEN
SENIOR MANAGER

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Frank leads SSQ China in-house recruitment team across our two China offices in Beijing and Shanghai. He focuses on senior in-house and leadership placements for multinational companies, Chinese companies, investment firms and other unicorn companies in China.



ELAINE WENG
MANAGER

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Elaine is a Manager in the in-house team at SSQ specialising in recruiting lawyers at all levels on behalf of a broad range of businesses across London, Hong Kong, Singapore and China.



NINA JIA
ASSOCIATE

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Nina joined SSQ in 2017, focusing on recruiting legal professionals for multinational companies in China.



ALICE CHEUNG
RESOURCER

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Alice joined SSQ's team in China in 2015 and supports both our private practice and in-house functions. She sources candidates as well as researches these legal markets across China.

OUR TRACK RECORD

With offices in Beijing and Shanghai, our dedicated team in China has built an unrivalled track record of brokering law firm mergers/alliances, establishing new practices/teams and placing lawyers at all levels of seniority into the leading international and domestic law firms, corporates and financial institutions.

LAUNCHING NEW BUSINESSES & ACQUIRING FIRMS

A US law firm acquired the whole China energy business of another US law firm

An international law firm acquired two teams from another international law firm's China office to set up new practice areas in Beijing and Shanghai

A UK law firm took on an IP team from another international practice to launch a new business entity in China

A US law firm took on a specialist IP and Litigation team from a leading Chinese law firm to enhance their international disputes resolution capability

A leading UK law firm took on a senior partner from a leading Chinese law firm to set up their Beijing office

A leading UK law firm hired a team of Chinese lawyers to extend their international low-cost legal services into China

PARTNER & TEAM MOVES

A top US law firm hired an M&A/PE partner from a magic circle UK law firm

A leading UK law firm hired 2 x Banking Finance partners for their Beijing and Shanghai offices

An international law firm recruited a China based Germany partner to develop China-German outbound investment work

A top Chinese law firm hired 2 x IP and Litigation partners to expand their IP business

A top Chinese law firm hired the China office Head of an international law firm to lead one of their new practice groups

A Chinese law firm hired the China Head of an international law firm

A US law firm hired a senior Corporate partner from another UK law firm

2 x US and UK law firms hired senior counsel and senior associates from other international firms as immediate partners

LAW FIRM MERGERS & ALLIANCES

A Big-4 accounting firm merged with the whole team of a boutique Chinese law firm

An international law firm set up their strategic alliance with a small Chinese firm

Retained by 2 international law firms seeking to launch exclusive alliances with Chinese firms

ASSOCIATE HIRES

A top UK law firm hired a counsel from a top Chinese law firm

A leading US law firm hired a senior M&A/PE associate from a peer US law firm

A magic circle law firm hired an Anti-Trust associate from a top Chinese law firm

A leading US law firm hired 2 x Capital Markets associates

A global international law firm hired a senior Australian qualified Corporate lawyer from a leading Australian law firm's Sydney office

A US law firm hired 3 x IP attorneys from a leading Chinese law firm and two IP agencies

A magic circle law firm hired 2 x Singaporean qualified Corporate associates from two leading Singaporean law firms

A leading UK law firm hired a Banking Finance associate from a top Chinese law firm

A global international law firm hired an employment associate

A boutique US law firm hired a Dispute Resolution/Investigation associate from a well-known US law firm

A top US law firm hired a Regulatory associate from a leading UK law firm

A leading US firm in Shanghai hired a Patent Litigation associate from the DC office of a peer firm

A Wall-Street firm in Beijing hired a senior Corporate associate to head their Beijing office

A magic circle firm in Beijing hired a Fund Formation associate from a renowned PE firm

A magic circle firm in Beijing hired a senior Corporate associate from a peer firm

A boutique Hong Kong IP firm hired a senior IP lawyer from a peer firm to launch and lead their Beijing office

A silver circle firm in Shanghai hired a Regional Head of a team of legal specialists

A boutique Chinese law firm hired 2 x Corporate lawyers from US law firms

A few Chinese law firms hired associates in Corporate, Real Estate and Employment practice groups

RECENT IN-HOUSE HIRES

With offices in Beijing and Shanghai, our dedicated team in China has built an unrivalled track record of placing lawyers at all levels of seniority into the leading international and domestic law firms, corporates and financial institutions.

A top international pharmaceutical company, Shanghai

- Legal Head of China
- Senior Patent Attorney

A German home appliance company, Nanjing

- Greater China General Counsel

A leading European consumer goods company (Fortune 500), Shanghai

- China IP head

A European international paper making company (Fortune 500), Beihai Guangxi Province

- Chief Legal Counsel & Compliance Officer

A household brand, multinational retail company, Shenzhen

- Senior Compliance Officer

A mid-sized Chinese medicine company, Guangzhou

- Legal Counsel

A top US sports league, Beijing

- Senior Legal Counsel

An American multinational retail corporation, Shenzhen

- Senior Legal Counsel

A leading US auto parts company, Shanghai

- 2 x Legal Counsel

A leading fast food chain, Shanghai

- 4 x Legal Counsel
- M&A Legal Counsel

A top tier US gaming business, Shanghai

- Senior Legal Counsel

One of the largest Japanese pharmaceutical companies, Beijing

- Compliance Manager

An American worldwide healthcare company, Shanghai

- Legal Counsel
- Senior Legal Counsel

A leading auto parts corporation (Fortune 500), Shanghai

- Greater China Compliance Head

A public-listed Chinese medical company, Beijing

- Investment Legal Counsel

One of the largest semiconductor manufacturers, Beijing

- 3 x Senior Legal Counsel

A world-leading nutrition giant, Beijing

- Compliance Manager

A US healthcare company, Shanghai

- Sole Counsel

A leading Chinese bike-sharing company, Beijing

- Senior Legal Manager

A leading private equity/venture capital business, Shanghai

- Sole PRC Counsel

A multinational retail corporation, Shenzhen

- Senior Legal Counsel

One of the top international pharmaceutical companies, Shanghai

- Compliance Head China

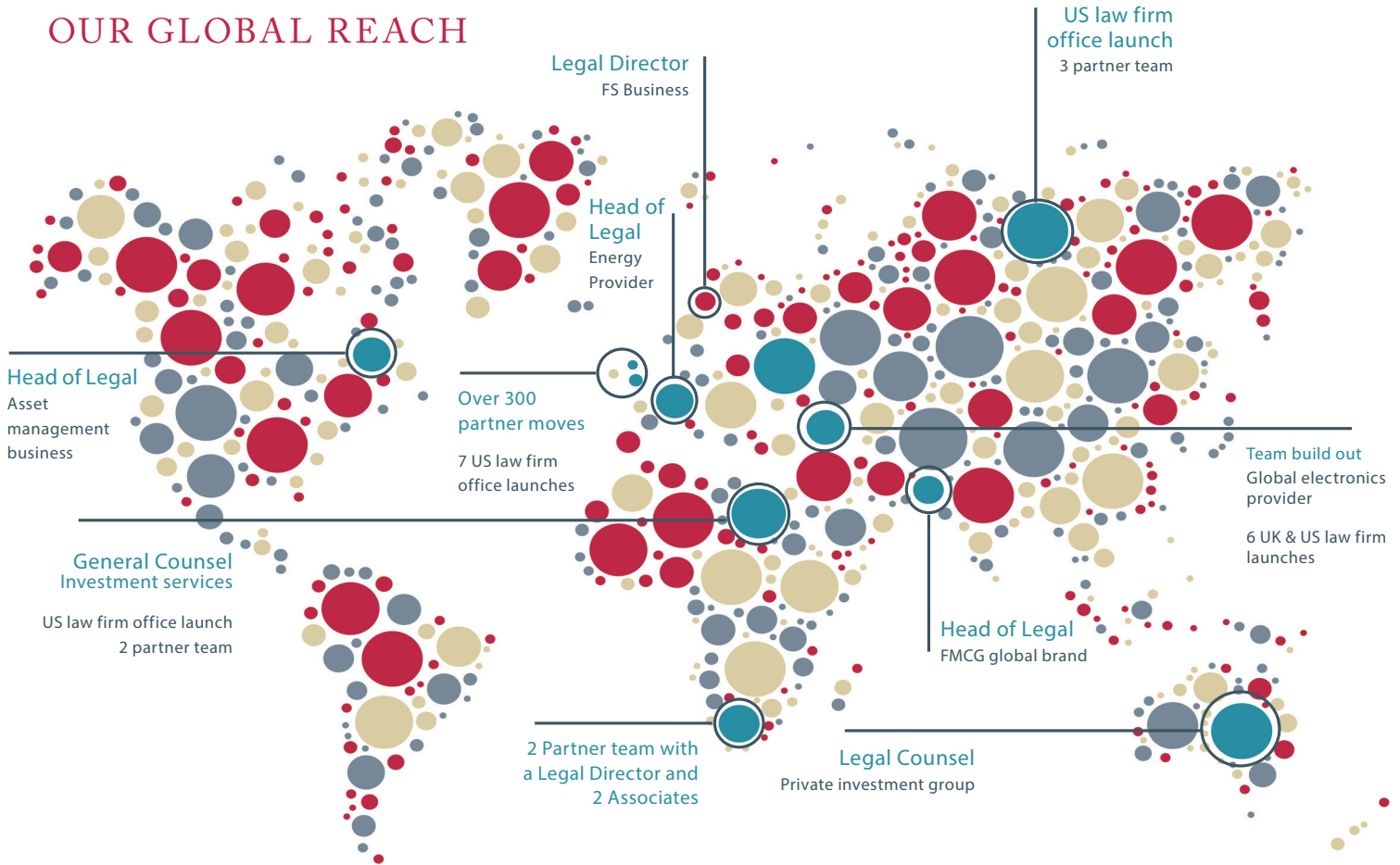
A US manufacturing company, Shanghai

- General Counsel APAC

A US multinational medical devices, pharmaceutical and consumer packaged goods manufacturing company, Beijing

- Legal Counsel

OUR GLOBAL REACH



BEIJING
SHANGHAI
HONG KONG
SINGAPORE
LONDON
DÜSSELDORF
FRANKFURT
MUNICH
PARIS
MADRID
MILAN
ROME
DUBAI
ZURICH
VIENNA
NEW YORK
JOHANNESBURG
SYDNEY
MELBOURNE
AUCKLAND